



**P.O. Box 1645
Bartow, Florida 33831**

Officers 2020-2021

Kevin Sapp, President
Odalys Paz, Vice President
Lindsay Karashay, Secretary
Joseph Lammers, Treasurer

Officers 2022-2023

Kevin Sapp, President
Richard Stevens, Vice President
Andrea Forsyth, Secretary
Joseph Lammers, Treasurer

February 2, 2022 AGENDA

Via Microsoft Teams

Meeting Hosted by – AFPC

Executive and Methods Committee Meeting: N/A

Quarterly General Meeting: 1pm, Patricia Walsh motion to start, Kevin Sapp seconds motion.

Attendance: 22

Review Minutes: N/A

Committee Reports:

- Executive Committee: N/A
- Methods and Sampling Committee: N/A
- Check Sample Committee: N/A
- Public Relations, Education, and Liaison Committee: N/A

Meeting Recording Started

- Safety and Environmental Committee: Patricia Walsh state that committees decided not to include safety in the manual. This committee will be suspended unless there is a specific concern. We discussed the digestion acid explosion that a customer had when preparing it per the manual instructions. No one in the group experience this failure before. It is believed to be caused by not mixing the correct concentrations. Recommend every refer to each of their own laboratory safety guidelines and Safety Data Sheets. Mention of the fertilizer of the fire in Winston Salem, NC.

Treasurer's Report: Taxes were filed for 2021. Joe Lammers went over the Treasurer's Report. Minimal speed for the year of 2021, but majority was postage and the SDS safety contract. We

hope to meet in October for the Banquet and Scholarship. We currently hired a firm to build the AFPC website (\$8100) and will run a deficit for that fee. There were 17 members for 2021 and currently 7 members paid as of 2/1/2022. Kevin Sapp will attend AAPFCO in Feb 2022. Discuss later future of AFPC. Kevin Sapp mentioned Hugh Rodrigues would like to see AFPC advertise in national publications.

Old Business: N/A

New Business: Conducted by Kevin Sapp

- Membership: Invoices were sent out to all memberships for the following levels listed below. All memberships due via PayPal or check by 2/28/2022. Reach out to Kevin Sapp kevin.sapp@mosaicco.com or afpc1920@gmail.com if you have questions.
 - Standard \$250
 - Overseas \$200
 - Associate \$200
- New Membership Voting: Intertek Agri Services was voted in a new member to AFPC. No objections from voting members.
 - Vote:
 - Hugh Rodrigues – Thornton Labs – Yes
 - Barbie Alden – Mosaic Four Corners – Yes
 - Scott Sabel – JR Simplot – Yes
 - Alan Shobert – Mosaic New Wales – Yes
 - David Collier – Nutrien – Yes
 - Andres Jimeno – Mosaic Riverview – Yes
 - Richard Stevens – Bureau Veritas - Yes
 - Kevin Sapp – Mosaic Bartow – Yes
 - Tom Schafer – Basteck – Yes
 - Trace Yates – Mosaic Louisiana – Yes
- Officers: Kevin announced upcoming officers and gratitude to Odalys Paz and Lindsay Karashay for serving. No objections for incoming officers listed below. All officers approved for the 2022 and 2023 years. Board of Directors will be Patricia Walsh, Jessica Barber, and Bruce Schuck.
 - President – Kevin Sapp (Mosaic Bartow)
 - VP – Richard Stevens (Bureau Veritas)
 - Treasurer – Joe Lammers (JR Simplot)
 - Secretary – Andrea Forsyth (Intertek, USA)
- Rock Check 22: Kevin stated that the Rock Check 22 is being stored at the Mosaic Riverview warehouse until further notice. Kevin thanked Mosaic Riverview for storing the Rock Check 22. We will increase the price of Rock Check 22 from \$50 to \$75 for a 4oz bag and \$200 to \$250 for a 1lb bag.
- Check Sample Update: The cost of check sample shipping is around \$3000 each year. Nutrien Aurora is scheduled to cover shipping for 2023 and Mosaic Four Corners the cost of shipping for 2024. All 2022 Check Samples have been mailed out to the participating labs. Everyone is to continue using the AFPCRock@afpc.net and AFPCFert@afpc.net email

addresses to submit data each month. If the emails fail to work due to the new website every is asked to email keith.rice@mosaicco.com rock results and zane.hranac@mosaicco.com fertilizer results. Hugh Rodrigues asked if we are making provisions to upload results via the website. Kevin stated we are and will discuss later. AFPC submitted 2 fertilizer (DAP & MAP) and 1 Phosphate Rock to Magruder for the Magruder Phosphate Subset Check Sample Program.

- AFPC Manual: AFPC Manual is still being sold on the website and Kevin continues to work on converting the manual to a 1 file searchable PDF format. AFPC is considering reprinting the manual into a 3-ring binder like the 8th edition instead of the book or other options. The CD-ROM continues to be a problem as new technologies make it obsolete. The manual is approximately 529-531 pages. Hugh Rodrigues asked about putting the manual on a flash drive. Kevin Sapp mentioned limitations.
- AFPC Website Progress: We have renewed our old website HostMySite, so we continue the email addresses as it expired on 2/2/2022. It has been renewed until 2/2/2023. There are technical difficulties doing the changeover of the old website and the new website. We started phase 1 of the website with InfoTec hope to complete by mid-February. Soft launch by February 21st. New Website will have informational, membership, check sample (instructions), historical data (up to 5 years), and commerce to order manual, samples, and pay dues. Phase 2 will hopefully include option to submit check sample data and advertisements. New members will not be allowed to pay for membership without their application being accepted via online. All steps will be held online. Hugh Rodrigues recommended that I speak with Frank Sikora for the uploading of the check sample program online. Priscilla Williams requested that old data be placed on the website and Kevin Sapp said that we have 5 years of data from Keith Rice and Zane Hranac provided the data. We will not hold onto samples beyond 5 years.
- MISC: Kevin Sapp filed the 2021 Taxes and will be filing the annual business report with the State of Florida. Kevin requested all leadership update their contact information. Kevin mentioned retirements of longtime members Rey Marsella – Mosaic and Ted Ortoski – CF/Mosaic/MTS. Also, the announcement of the passing Charles Nick Kinsey on 12/23/21 a friend of AFPC.

Closing Remarks: Next meeting will be in April 2022. Motion to adjourn Hugh Rodrigues 1st motion and Patricia Walsh 2nd. Kevin Sapp adjourned.